

Classroom study includes:

{Over 40 hours of study including classroom, homework, and supervised field inspections plus final exams -- a score of 70% is required on each exam to obtain the designation "Certified Home Inspector" and State Education Certificates.}

HOME INSPECTION TRAINING

Las Vegas, Nevada - Classroom SCHEDULE

MONDAY BONUS - DAY: = BONUS PRACTICE INSPECTION proctored by professional home inspectors who completed this exact same training not many months ago:

11:00am Sharp!= Preparation for Practice Field Inspection = Gaining confidence in your skills

- + The secrets of the "Green Sheets" used as a tickler to complete the 14-page Report Form
- + Process of Home Inspection + Protocol of Home Inspection.

Noon..... = Lunch

1:00 - 5:00 = Practice Home Inspection on local area home using the "Rules of Thumb™ of the HICB™ that conform to the American Institute of Inspectors® Standards and the 14-page Report Form

5:30..... = Adjourn, (Homework handouts & study the Standards of Practice = about 2 to 3 hours work)

TUESDAY DAY-ONE: = "How to Succeed in the Home Inspection Business" (Bring your spouse!)

8:00am Sharp!= Introductions, Review Training Seminar Agenda & collect Agreements regarding instruction.

8:30 - 8:50 = Review of The UNIFORM HOME INSPECTORS CODE BOOK™ (HICB™) = Introduction Section

9:00 - 9:30 = Introduction to *The American Institute of Inspectors®* + History of Home Inspections

9:30 - 10:00 = Philosophy of Success for Home Inspectors + Umbrella Philosophy of A.I.I.™

10:10 -11:00 = Home Inspection Business Plan

- + Description of your market + The Customers you Don't Want + What sets your business apart?

11:10 - 11:45 = Marketing = An integral part of your Inspection Business + Productive Marketing Strategies

- + Critical skills & "Tips for Success" + Why real estate agents RECOMMEND your service!

11:45 - 12:30 = Q&A on how you get your Home Inspection Enterprise started.

Noon..... = Lunch

1:30 - 5:00 = Practice Home Inspection on local area home using the "Rules of Thumb™ of the HICB™

that conform to the American Institute of Inspectors® Standards and the 14-page Report Form

5:30..... = Adjourn, (Homework handouts & study the Standards of Practice = about 2 to 3 hours work)

WEDNESDAY DAY-TWO (of the 3½-day Candidate/Certification training):

7:15amSharp!= Practice Memorization & Review Homework

8:00 - 8:30 = Review Home Inspector's Client Service Contract + What Liability a home inspector accepts?

- + Lessons in litigation and How to Protect your business

8:30 - 9:00 = Standards of Practice for Home Inspections + The "4 Keys to Success"

- + What you Should Do, and what A.I.I.™ Members are Required To Do at each inspection

9:10 - 11:40 = Instruction from Home Inspection Manuals & the Rules of Thumb™ of the HICB™ for inspecting a home.

11:40 - Noon = Preparation for daily Practice Inspection in field, (Homework handouts).

Noon..... = Lunch

1:00 - 5:00 = Practice Home Inspection on local area home

5:30..... = Adjourn, (Homework = about 2-hours work)

THURSDAY DAY-THREE (of the 3½-day Candidate/Certification training):

7:15amSharp!= Practice Memorization, & Review Homework

8:00 - 8:30 = WEGGENER -- example of what NOT to do & Quiz

8:30 - 9:00 = Marketing your inspection business and Business Plan summary

9:00 - 9:30 = Marketing Insights from a successful Home Inspector Member of A.I.I.™

- + What sets your business apart?

10:00 - 11:40 = Instruction from Home Inspection Manuals & the Rules of Thumb™ of the HICB™ for inspecting a home

11:40 - Noon = Preparation for daily Practice Inspection in field, (Homework handouts).

Noon..... = Lunch

1:00 - 5:00 = Audited & graded Home Inspection Exam performed by "A.I.I.™ Certification Candidates" = on-site

5:30..... = Adjourn, (Homework = about 1 - 2 hours work)

FRIDAY DAY-3½ (of the 3½-day Candidate/Certification training): (Bring your spouse!)

8:00amSharp!= Review of Training material in classroom

- + "How to set your Home Inspection fees"

10:00 - 10:30 = Wrap-up -- Explanation of Homework Assignment to complete A.I.I.™ Member status

10:30 - 12:30 = A.I.I.™ Member written Exam for Certification

12:30..... = Adjourn, (Homework = one full day)

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